

## PULSE ISSUE XIV

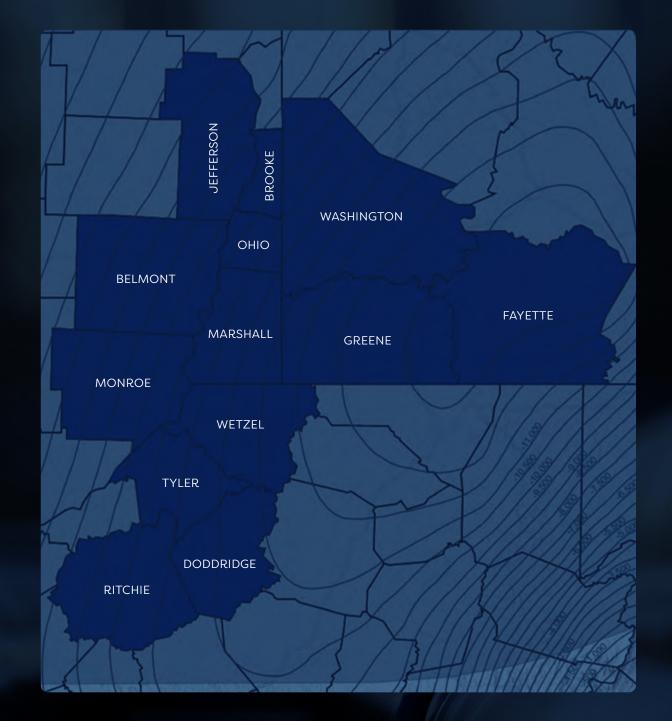
APPALACHIAN EDITION
NOVEMBER 26, 2020





Welcome back to the Pulse! We are delighted to return to the Appalachian Basin of this 14th issue of the Pulse. In this issue we focus our analysis on the tri-state region of the basin depicted on the map. This multi-stacked area where the Marcellus Shale and Utica/Point Pleasant overlap is interesting not only because of the formations, but also the gasoil ratio moving east from dry gas to liquids. The trials of 2020 have brought some favor to natural gas, which we examine from an activity perspective over the course of the past year. Our analysis begins with leases and permits, moving on to Completions, Production and Minerals. This issue concludes with a special section dedicated to our interview with Peregrine Energy Partners and a review of the A&D sector.

#### Appalachian Basin



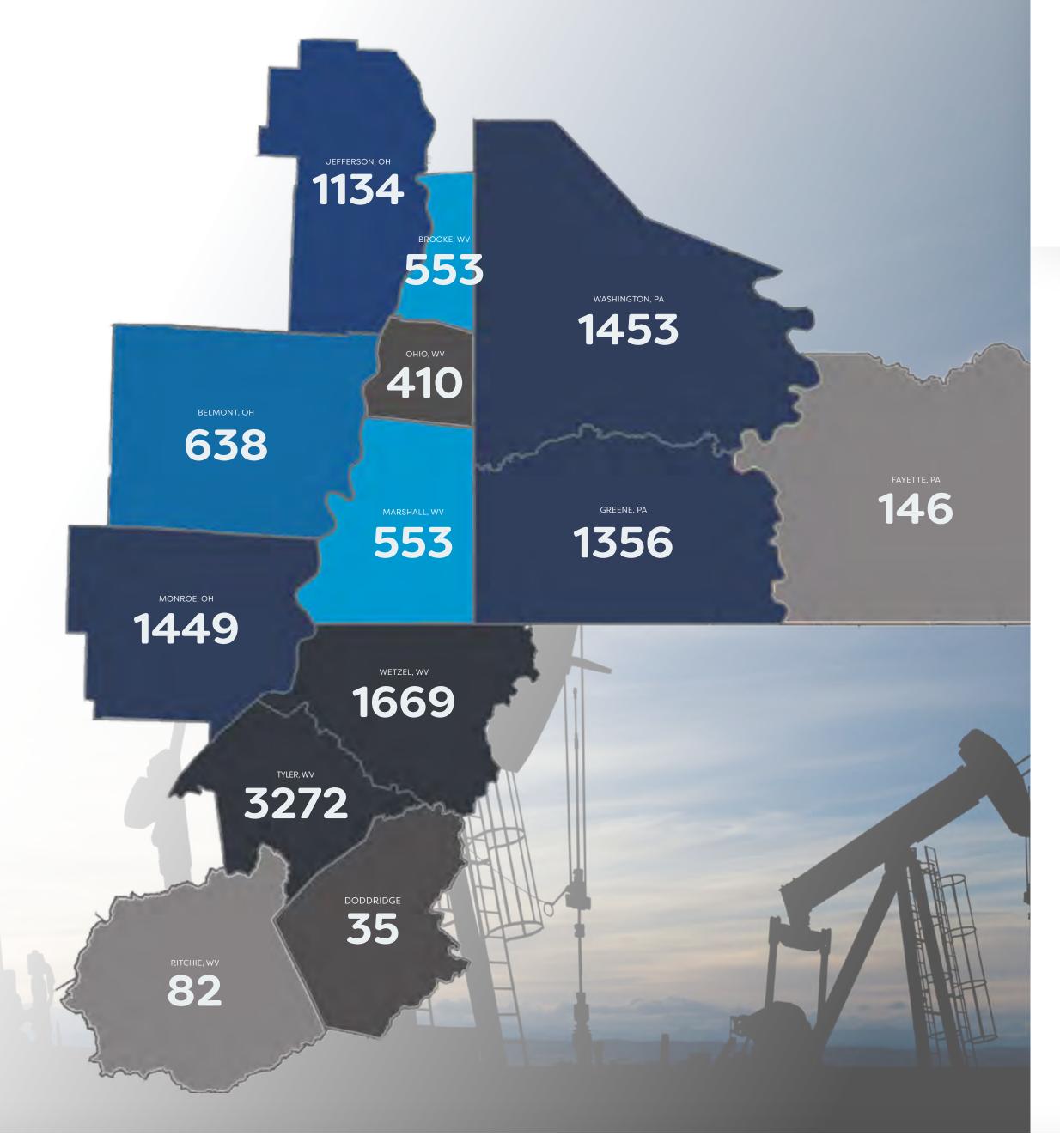
## WHAT'S INSIDE





#### Where Is The Leasing?

Totals for the number of new leases taken within the past year are shown on the map. Tyler County, West Virginia leads the way with an astounding 3,272 new leases, 25% of the overall lease activity in this region of the basin. Wetzel County comes next with 1,669 new leases, followed by Washington County, Pennsylvania with 1,453 leases. These top three counties are primarily in the liquids-rich region of the Marcellus Shale, demonstrating the continuing appetite for LNG production. Fourth comes Monroe County, Ohio with 1,449 leases, a drier region of the play focused on Utica Shale development. It has been proclaimed that the COVID pandemic has been favorable for natural gas. However, what we see in Monroe County is that 71% of the leasing activity occurred more than eight months ago. Over the past eight months, Monroe has averaged only 51 new leases per month, evidence that the pandemic has been less than favorable for the Utica.



#### Lease Activity by Month

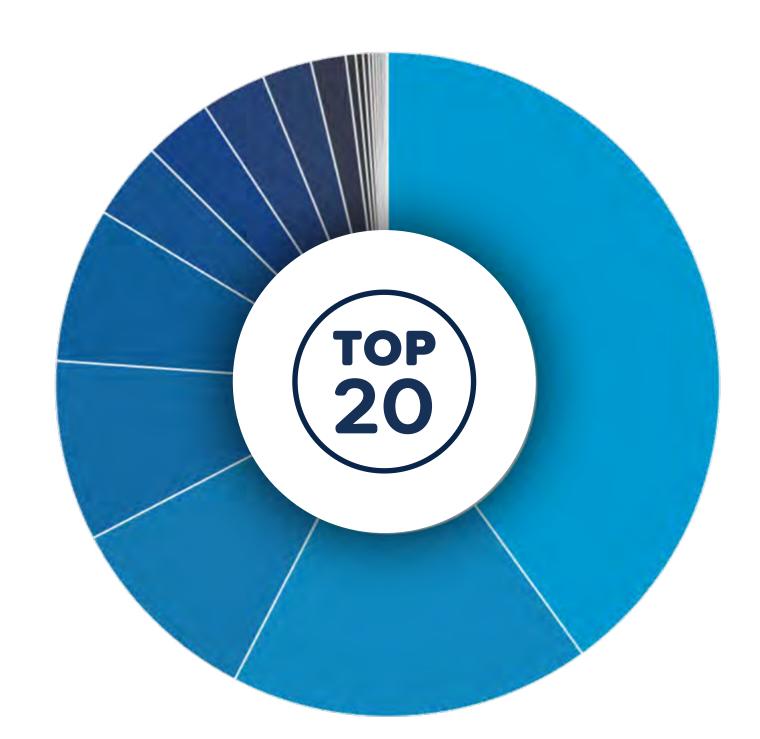




#### Top 20 Lessees

The top 20 lessees are identified, calculated by the number of leases, not acreage, over the past year. We also examine where these companies were active on the bar chart. Unique to the Appalachian Basin, is that every company on this chart is an operator with wells in the basin. That might seem relatively unsurprising, but we have never seen that before in any other basin. It is safe to say that lease brokerage volume is lower in Appalachia than any other major basin in the country.

Antero Resources has been busy dominating the leasing front with 4,535 new leases. Nearly 7% of these leases are from minerals that Antero has acquired through Antero Minerals and then leased back. Most of their lease activity was in Tyler County, West Virginia, with 3,067 leases, accounting for 94% of the leasing activity in the county over the past year. EQT Production comes next with 1,992 leases, primarily in Greene County, Pennsylvania. Equinor follows with 1,103, then Ascent Resources (995) and Range Resources (855) wraps up the top five.



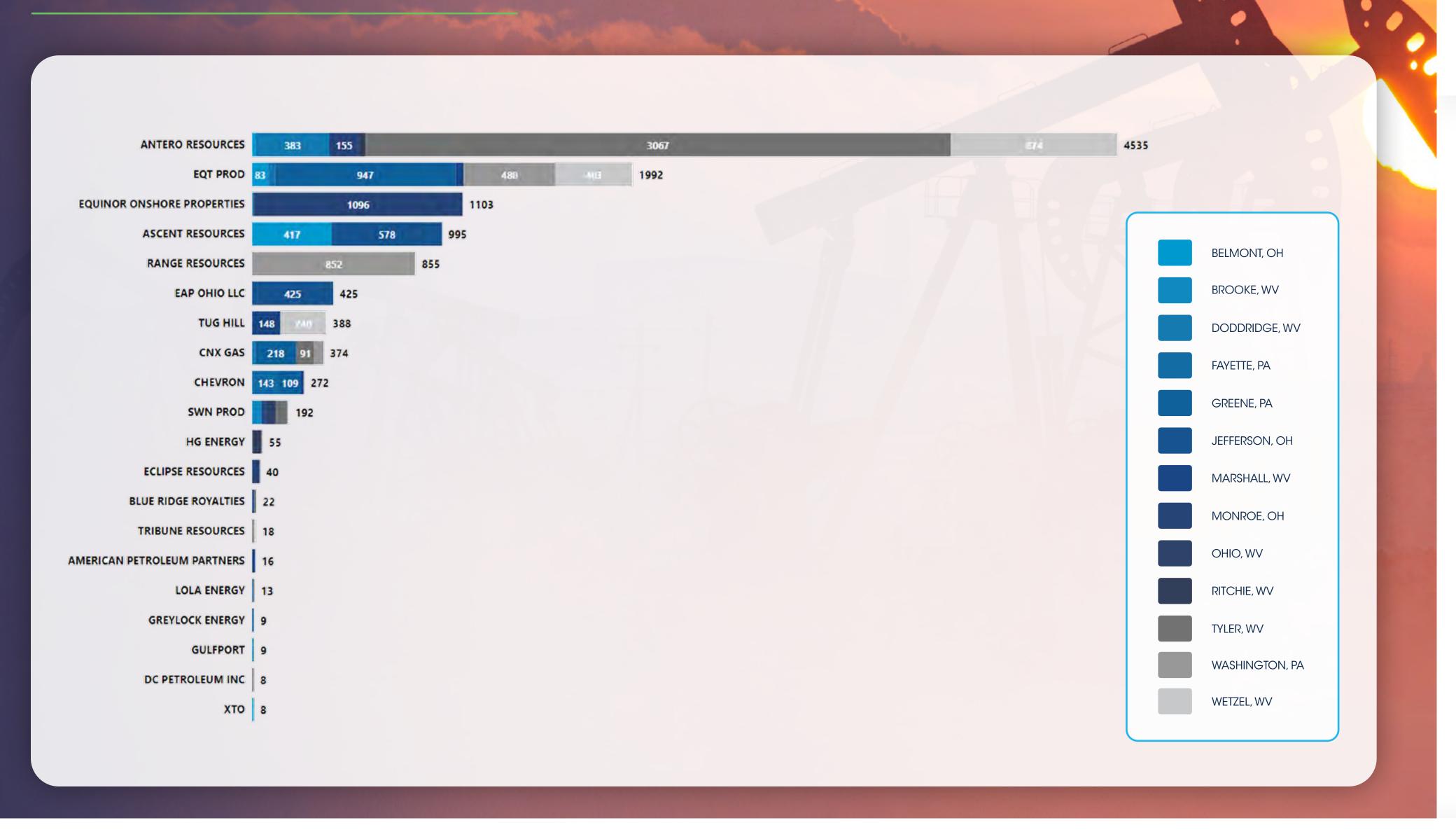






#### Top 20 Lessees by County





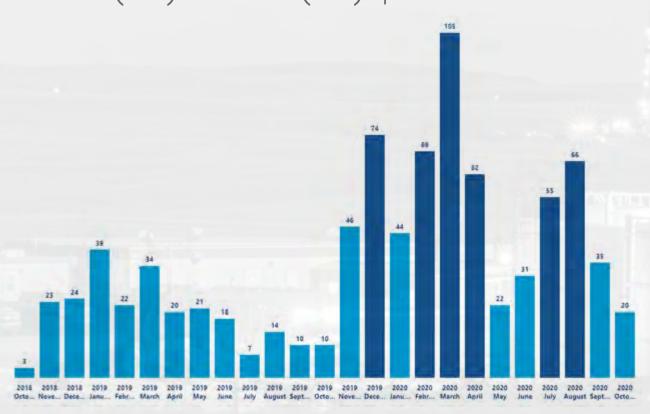


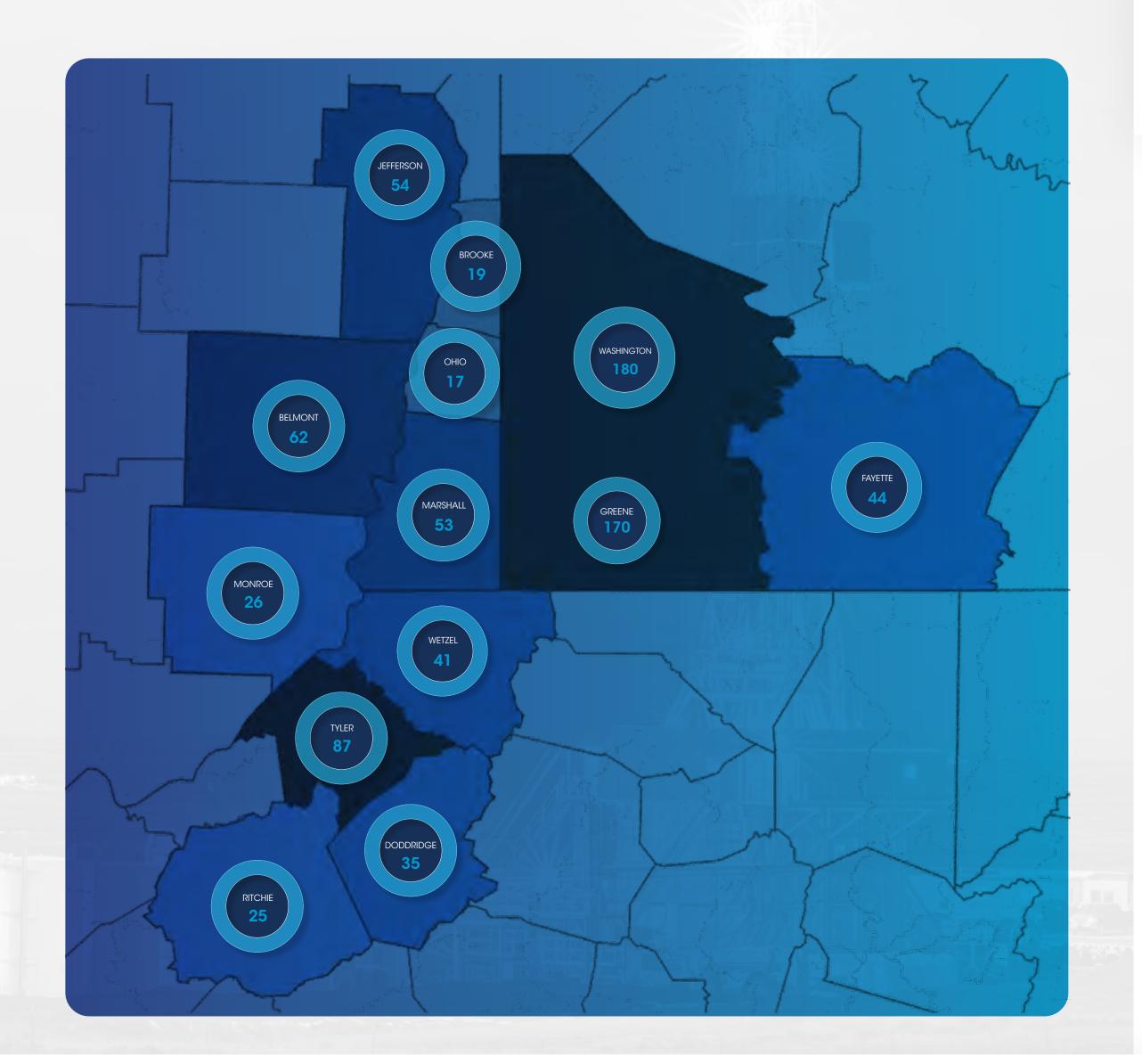


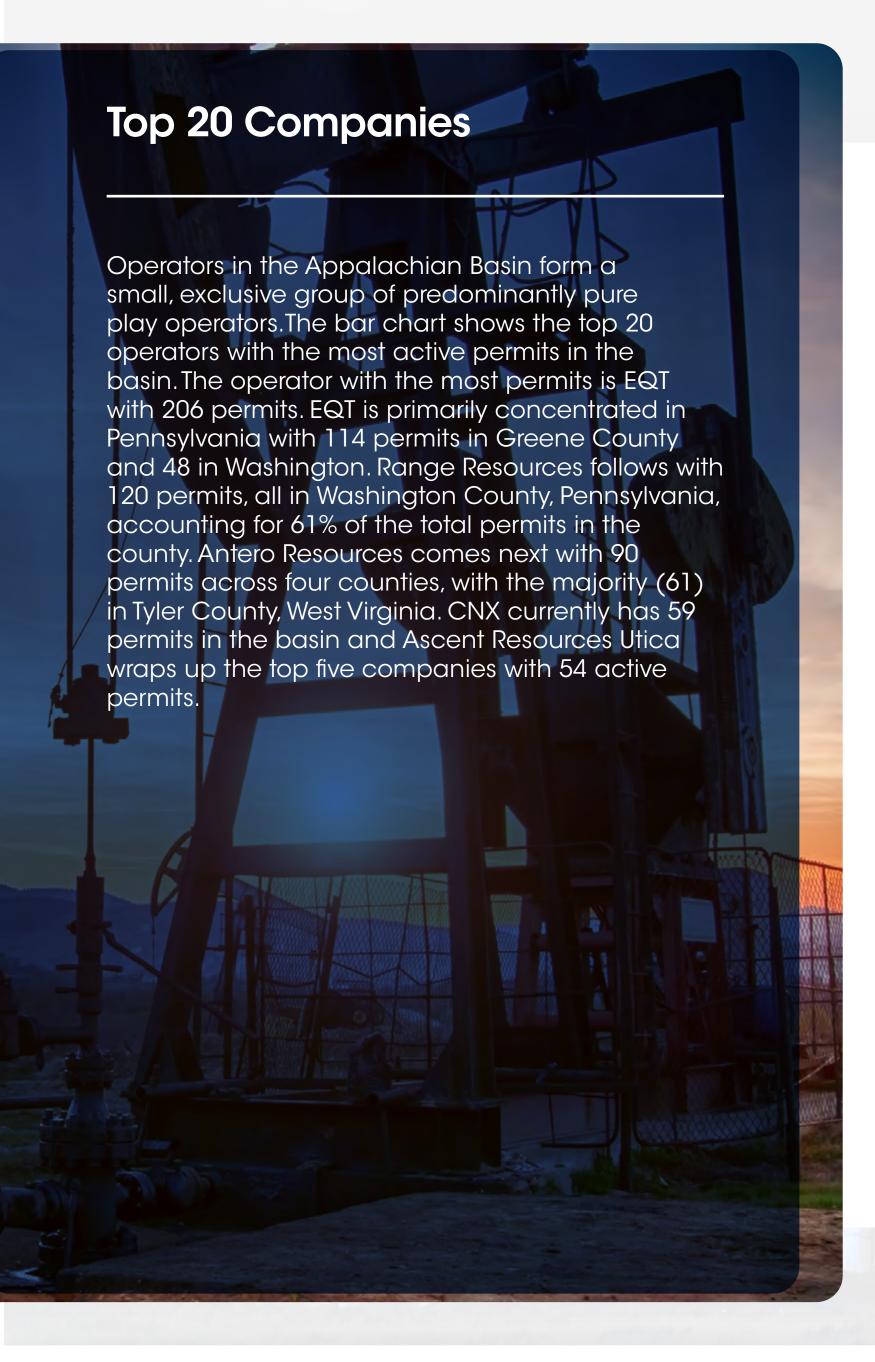
#### Where Are The Permits?

Washington County, Pennsylvania leads the liquids rich region of the Appalachian Basin for most permits with 180 active permits. Greene, Pennsylvania follows with 170. Following these top two counties, things drop off significantly. Tyler, West Virginia comes next with 87, followed by Belmont, Ohio (62) and Jefferson, Ohio (54).

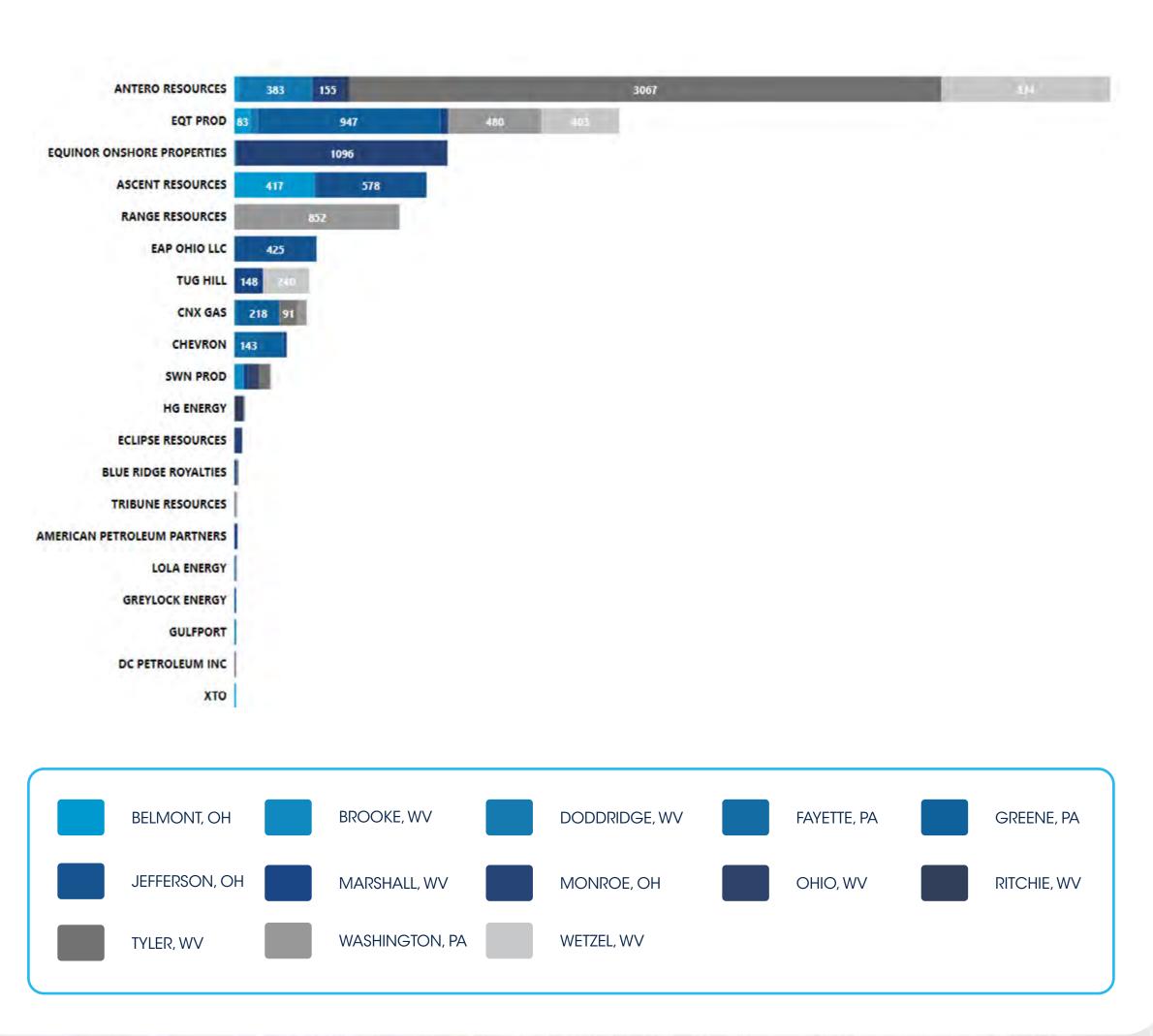
These permit numbers are lower than we see in other basins. However, new permits are on the rise along with a renewed interest in natural gas. The first quarter of 2020 saw a peak high with 218 permit approvals, with sustained activity in the second (111) and third (150) quarters.











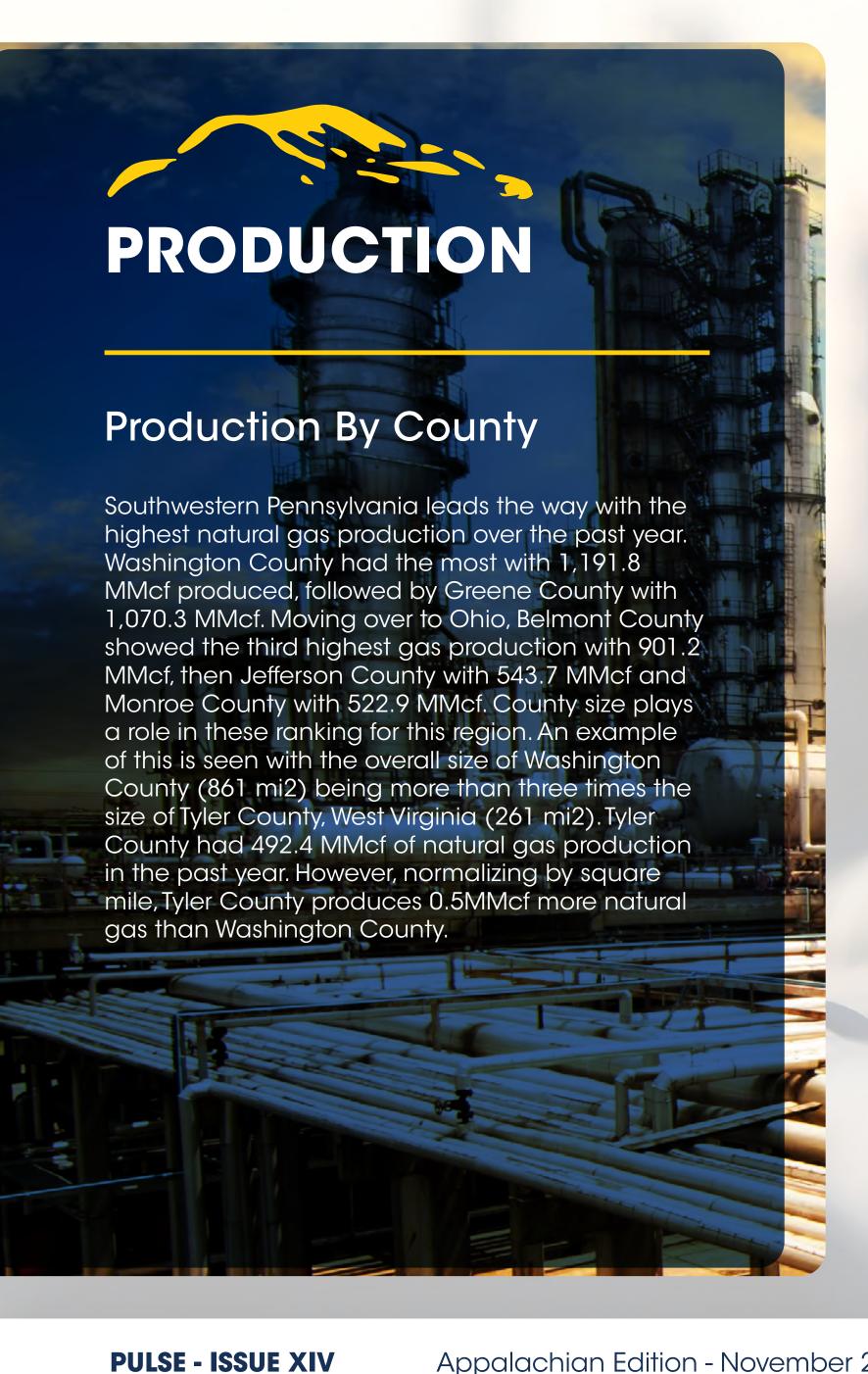


## PROBUS ENERGY SERVICES

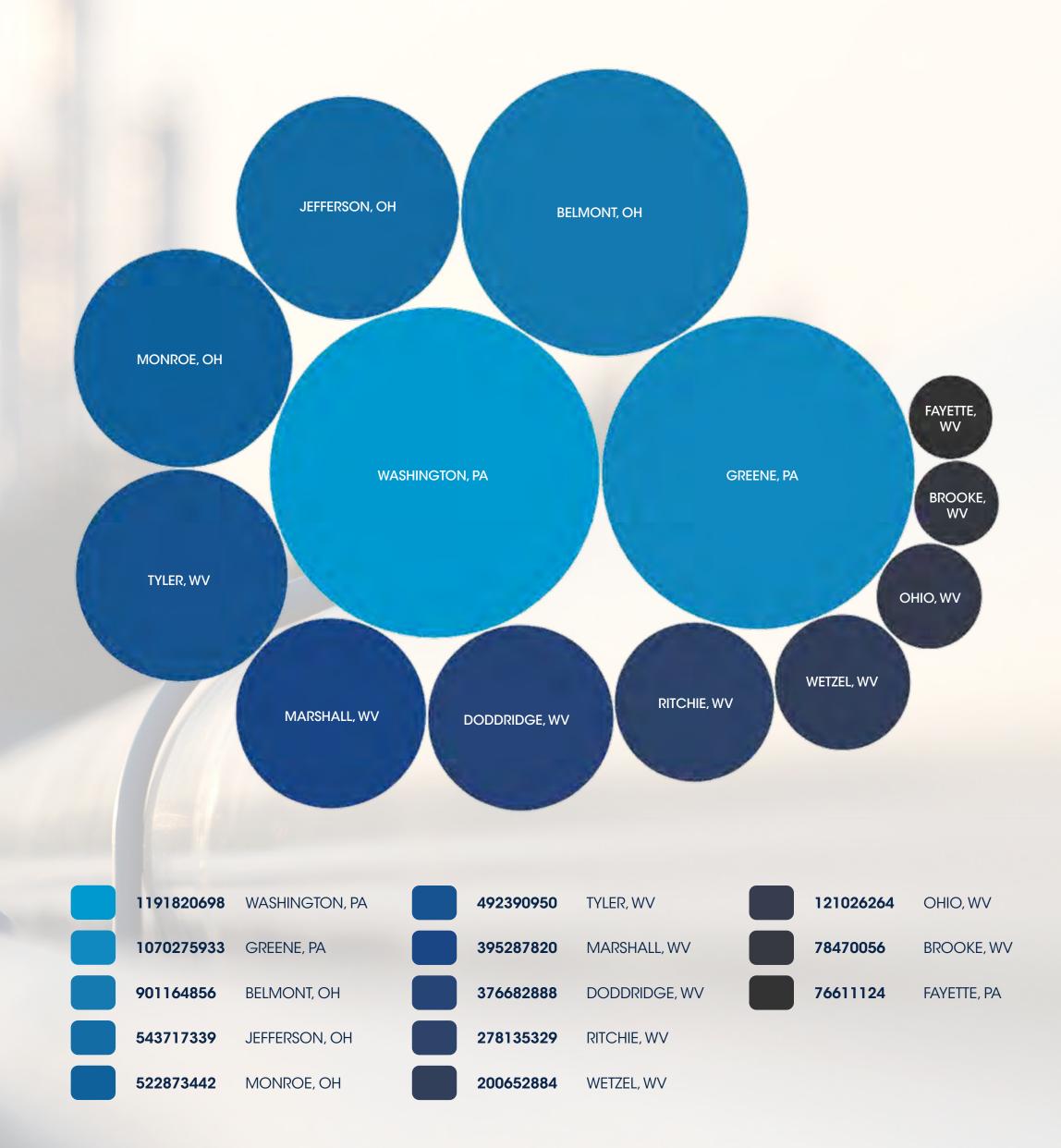
#### Top 10 Wells

Congratulations to these companies for their astounding well results! EQT's Carpenter Well in Greene County, Pennsylvania led the pack with a second month production rate of 43,515 Mcf per day. CNX and Southwestern showed strong Marcellus well results while Ascent, Gulfport and EAP are masters of the Utica.







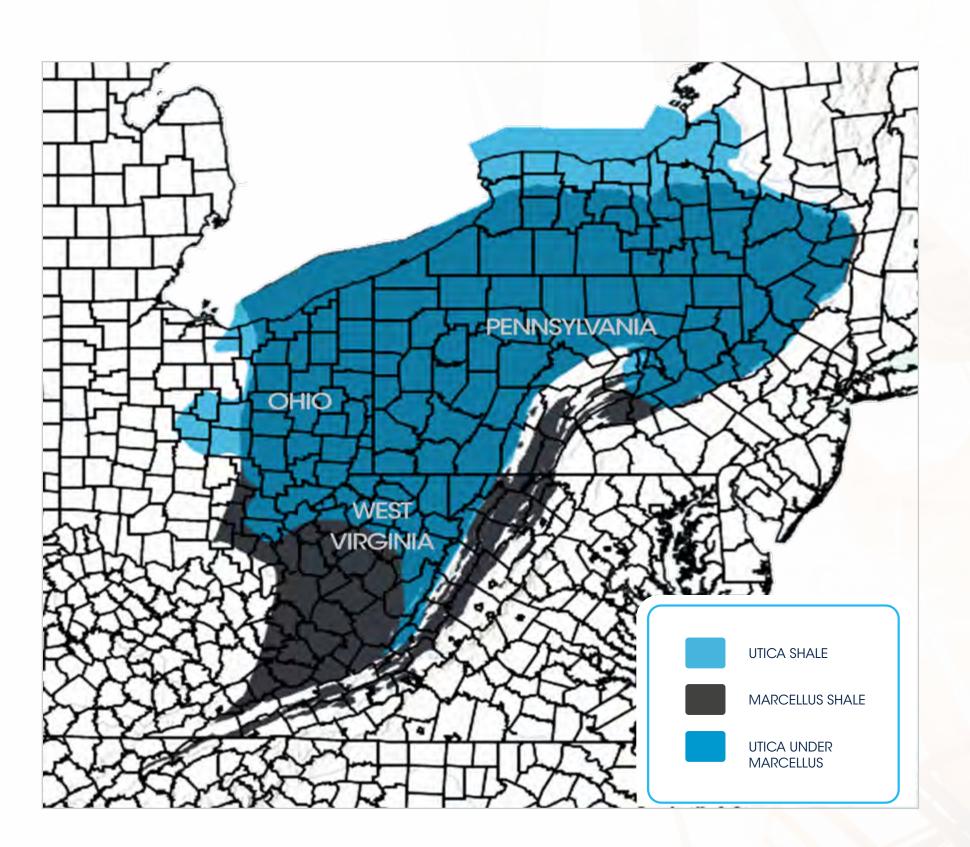


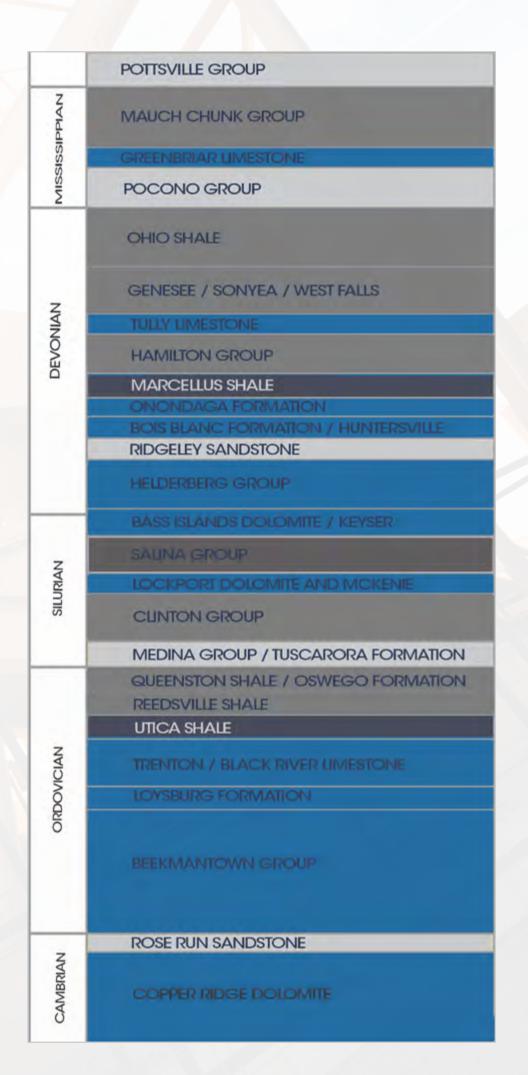
#### Formation Distinctions

### Regional Stratigraphy



#### Formation Stucture

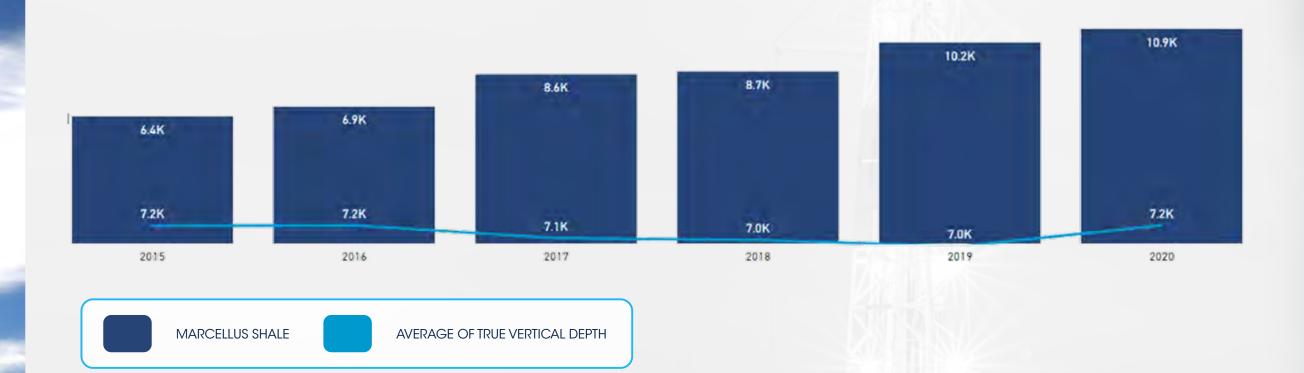




#### Formation Distinctions

This region of the Appalachian Basin is unique because of the multiple stacked pay opportunities. There are distinct differences between the Utica Shale, Marcellus Shale and Upper Devonian including well costs, type curves, natural gas liquids ratios, depths, completion design and lateral length. On average, wells for both the Marcellus and Utica have been increasing in lateral length over the past five years. There has been a 68% increase in lateral length in the Marcellus from 2015-2020 and a 61% increase in the Utica. In 2020, the average lateral length for a Marcellus well was 10,877 feet while the Utica average was 11,734 feet. In addition, the Utica wells in 2020 have been, on average, 2,531 feet deeper (vertical length) than Marcellus wells. All wells are not created equal and this is especially important to keep in mind as we continue our highlevel overview of the basin.

#### Marcellus Average Well Lateral Length and Vertical Depth







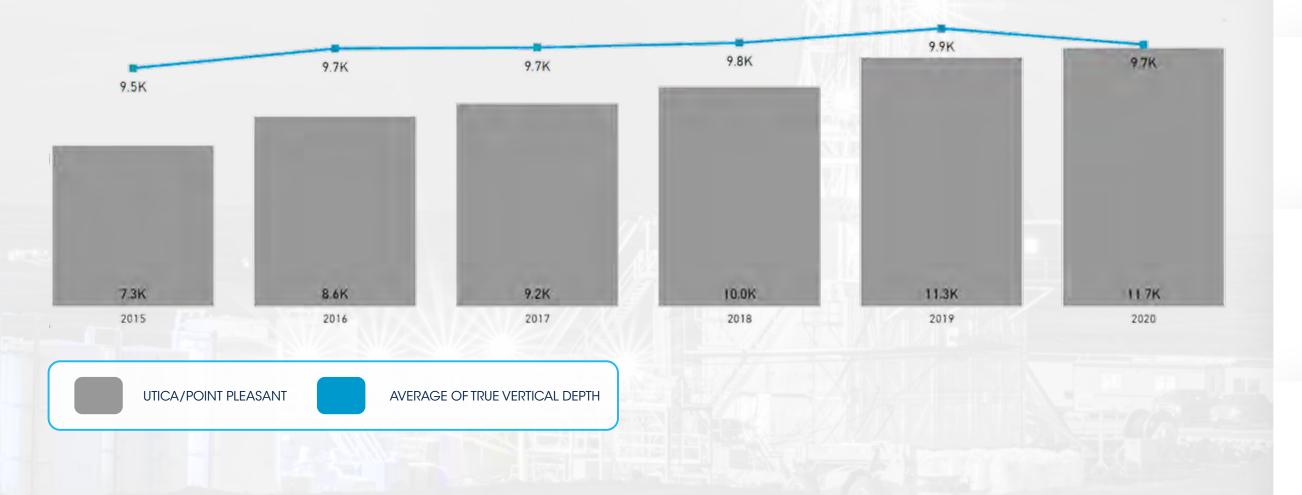






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#### Utica Average Well Lateral Length and Vertical Depth



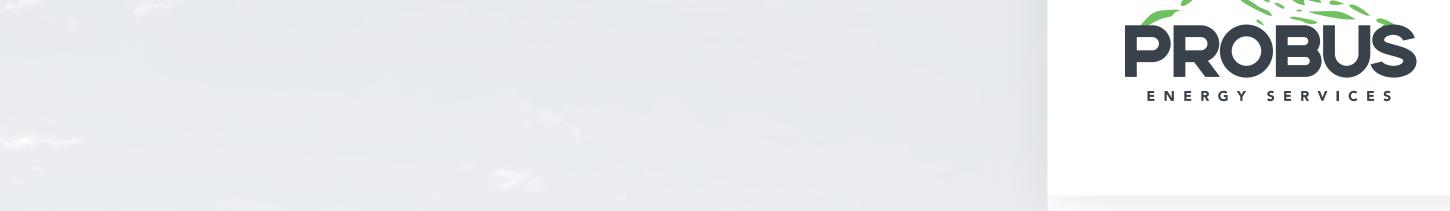
**PULSE - ISSUE XIV** 

Appalachian Edition - xxxxxx



#### TOP 20 OPERATORS

The Top 20 Operators with the most natural gas production over the past year are shown on the graph, with the production from the most economic and formations. Since the takeover of EQT by the Rice team, EQT has dominated this region of the Appalachian Basin. The Marcellus operator produced a total of 1.66 Bcf during the past year, the majority of their production coming from the Marcellus Shale. Antero Resources comes next with 986 MMcf of natural gas produced, followed by Utica operator, Ascent Resources Utica (679 MMcf) and Range Resources (630 MMcf). It will be interesting to see if the return to favor of natural gas will bring new operators to this prolific basin.







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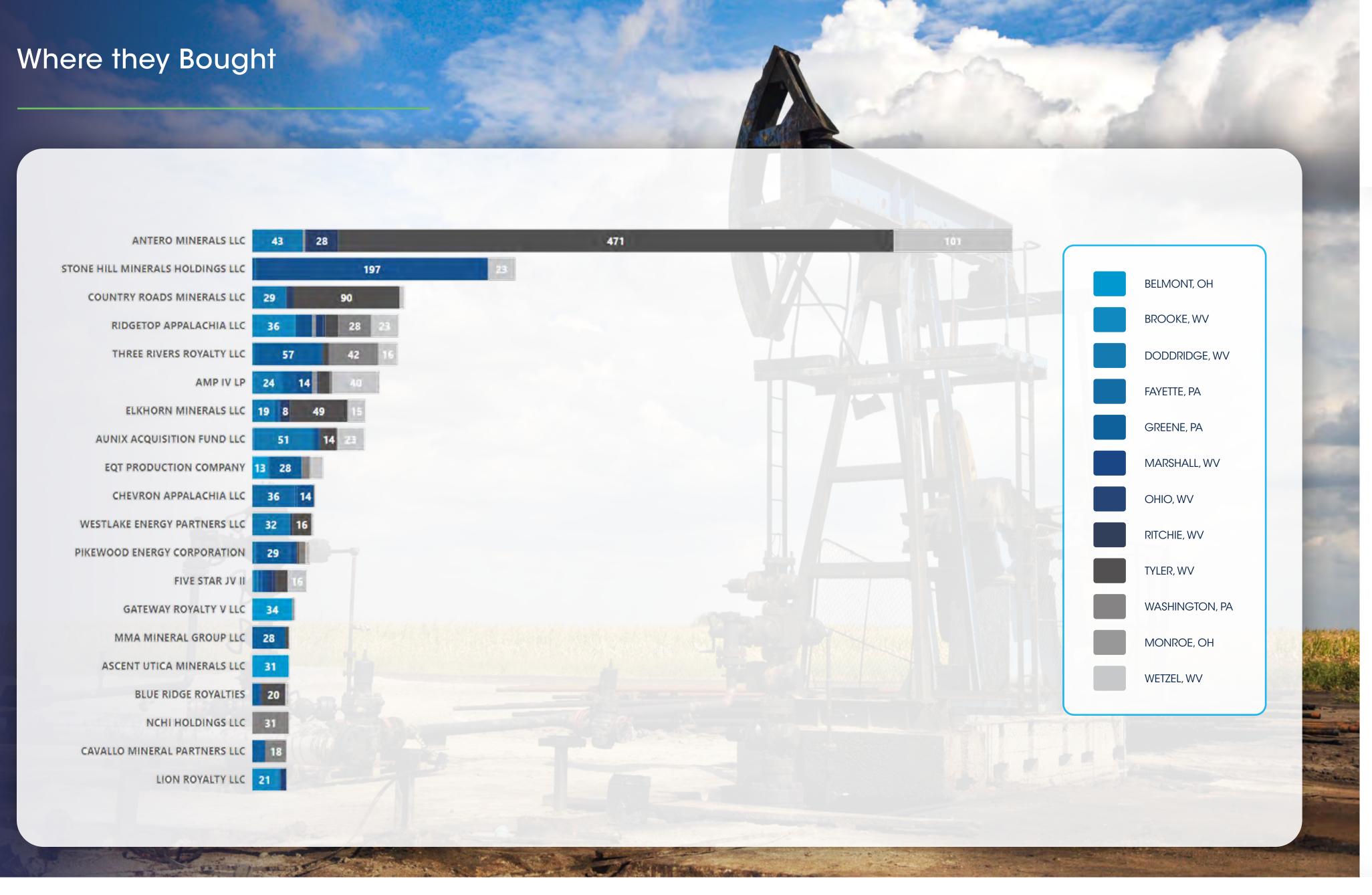
# PROBUS

#### Top 20 Mineral Buyers

The mineral landscape in this region of the Appalachian Basin is unique with record numbers of buyers exclusive to the region. We also see a band of operator subsidiaries buying minerals in Appalachia, a total of five within the top 20 mineral buyers. Operator presence within mineral acquisitions is a characteristic unique to the basin, with the notable exception of Diamondback/Viper in the Permian.

The top 20 mineral buyers have been determined by the number of mineral transactions filed within the past year. Leading the way is Antero Minerals, with 645 mineral transactions, a number far and above the nearest competitor. The majority (471, 73%) of Antero's acquisitions were in Tyler County, West Virginia. Upping their stake in the liquidsrich region of the Marcellus Shale, Antero had 101 acquisitions in Wetzel County and 43 in both Doddridge County and Ritchie County. Next, comes another operator subsidiary, Stone Hill Minerals with 223 transactions. Stone Hill's primary target was Marshall County with 197 acquisitions there. Country Road Minerals follows with 129 transactions, then Ridgetop Appalachia (124) and Three Rivers Royalty (123).



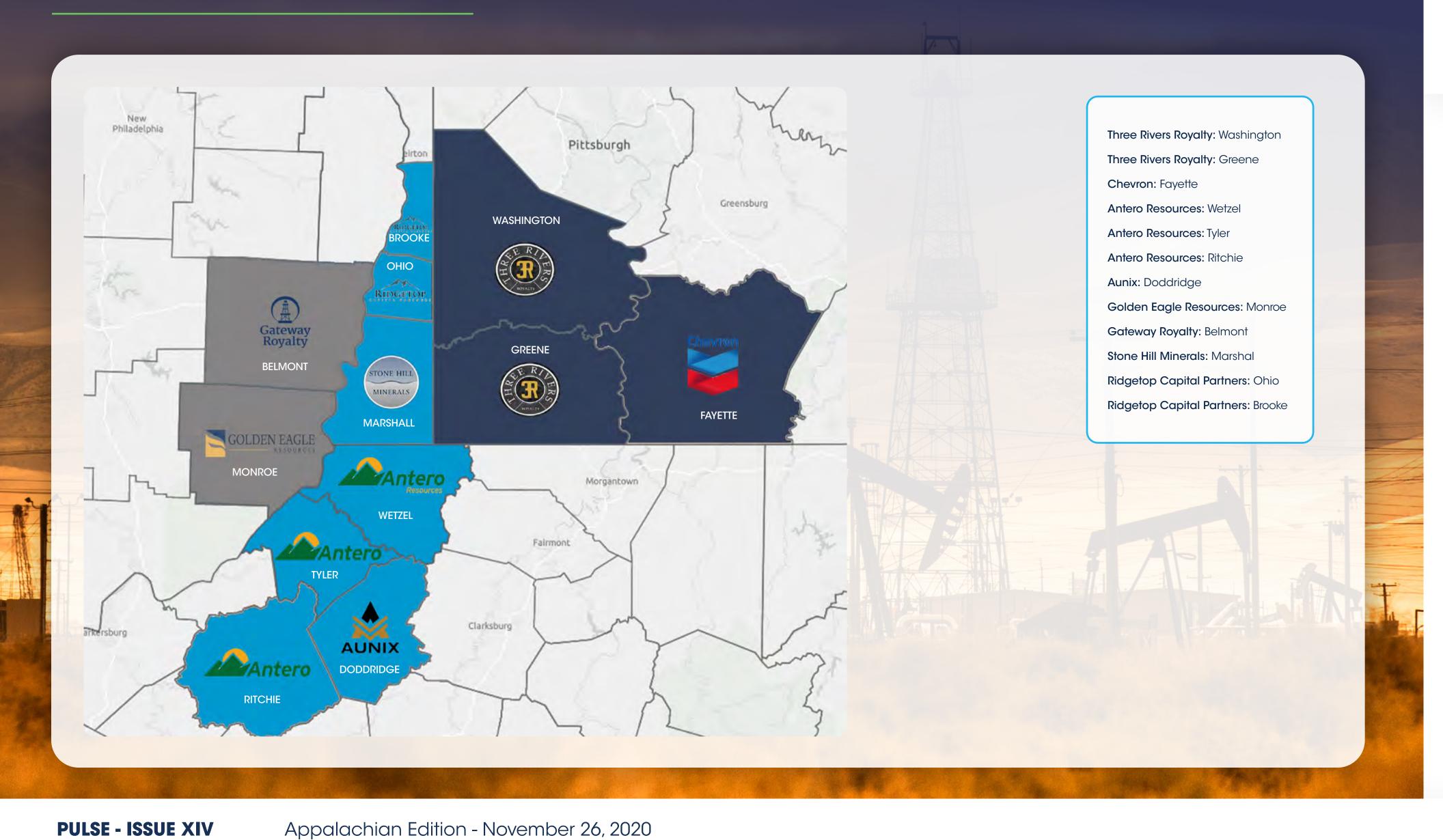




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#### Top Mineral Buyer County





Peregrine Energy Partners focuses exclusively on producing oil and gas royalties and works directly with mineral owners as well as local land professionals in multiple basins across the country. The Texas-based royalty buyer has been actively acquiring in the Marcellus Shale as well as across the country since the company's inception. Over the past 16 years, the company's founders have enjoyed working with hundreds of mineral owners in 30 states across millions of acres.



We were able to visit with *Co-Founder and Managing Director, CJ Tibbs* and *Managing Director Josh Prier,* regarding the Appalachian Basin and the future of the minerals space.

### S: What is it about natural gas that makes it an attractive asset for a mineral buyer?

A: In general, our goal is to maintain a balanced portfolio of oil and gas. After several high quality, long term oil acquisitions we are regaining that balance with near term focus on gas. We do feel as though gas went through the consolidation period that it looks like oil is going thru now, so we like the potential upside story with natural gas.

## Solution: Is it attractive to buy right now in Appalachia because of the ability to lock in hedges on future gas prices?

A: We don't lock in hedges on the properties we buy, again because we feel as though fundamentally- we're at or near the bottom for gas prices and want the exposure to be able to float up with the market.

## Q: What has Peregrine done over the past year to weather the double black swan events of the OPEC / Russian price war and the demand collapse caused by COVID-19?

A: We've focused a bit more on natural gas this year, with 25 of our 30 acquisitions being representative of that product. We've also continued to do the little things well that helped us grow our business. We're transparent, we talk to our clients about their options and what's best for their families. We've paid a fair price and moved quickly alongside our clients. The benefits of doing things the right way have really paid off for us in an otherwise challenging year.

#### • How is Peregrine going to take advantage of the opportunities that arise in 2021?

A: We're going to continue looking for opportunities to help royalty owners better understand the nature of their properties, and the various options around them.

### • How is Peregrine preparing now for future opportunities?

A: For many of the owners we work with, the decision to monetize is a once-in-a-lifetime transaction, and therefore the conversation has to be on their terms, with professionals they can trust. We're currently ramping up not only our internal staff, but also our efforts to gather vast amounts of owner data to reach as many royalty owners as possible next year. Those two factors can be a laborious and expensive exercise, but we are willing to invest the time in those relationships to ensure Peregrine is the group they choose to work with when they're ready.

PULSE - ISSUE XIV Appalachian Edition - November 26, 2020

Q: Under a Biden Administration, are you concerned about restrictions on future Midstream infrastructure expansion in Appalachia?

A: Yes. We are watching that closely. We've already pipelines. For example, the lawsuit filed by Governor Whitmer against Enbridge. Rumors also have a Biden administration targeting the Dakota Access Pipeline as well. This would be devastating to energy consumers, mineral owners, and the operators.

Q: Looking back over the past year, what are the key takeaways and/or things you've learned as an organization?

A: There are benefits to being able to pivot quickly in the oil and gas space.

Our commitment to working efficiently and to being transparent for our royalty owners is an enormous value-add when dealing with an intangible asset. Not all assets are created equally. While there's been capital destruction on the oil side of our industry, natural gas has provided a welcome port in the storm.

Q: What does the minerals space look like in 5 years? 20 years?

A: If you are a mineral owner with producing assets, we feel you are in good position. It is the ownership of undeveloped acreage, and the timing or incentive for an operator to spend additional CAPEX that concerns us. If you are a mineral buyer, things are going to get more difficult as time goes on.

Q: What are the pros and cons of buying nature gas minerals in Appalachia vs other gas basins like the Barnett, Haynesville and Piceance?

A: Appalachia has solid predictable producing wells with well capitalized Operators.

Conversely, Operators deductions in Appalachia tend to be less predictable and much higher. This has been litigated out in other basins and has been kept to more reasonable levels. At the same time, we evaluate and purchase natural gas RI/ORRI in Basins nationwide, as we're somewhat agnostic in where we'll work.





Peregrine Energy Partners has been acquiring large mineral packages in the Appalachian Basin during the past year. Here are some of the transaction highlights:

- November 2020: Peregrine acquired 2,995 NMA across 36 counties in the Appalachian Basin
- October 2020: Peregrine acquired 4,755 gross acres in Bradford County, Pennsylvania

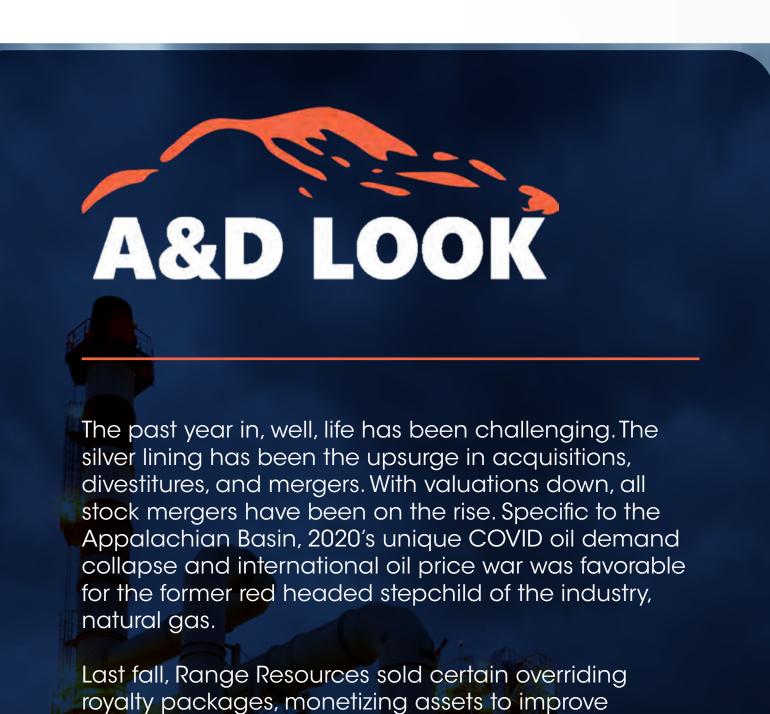
To learn more about Peregrine Energy Partners, please visit

www.peregrinelp.com

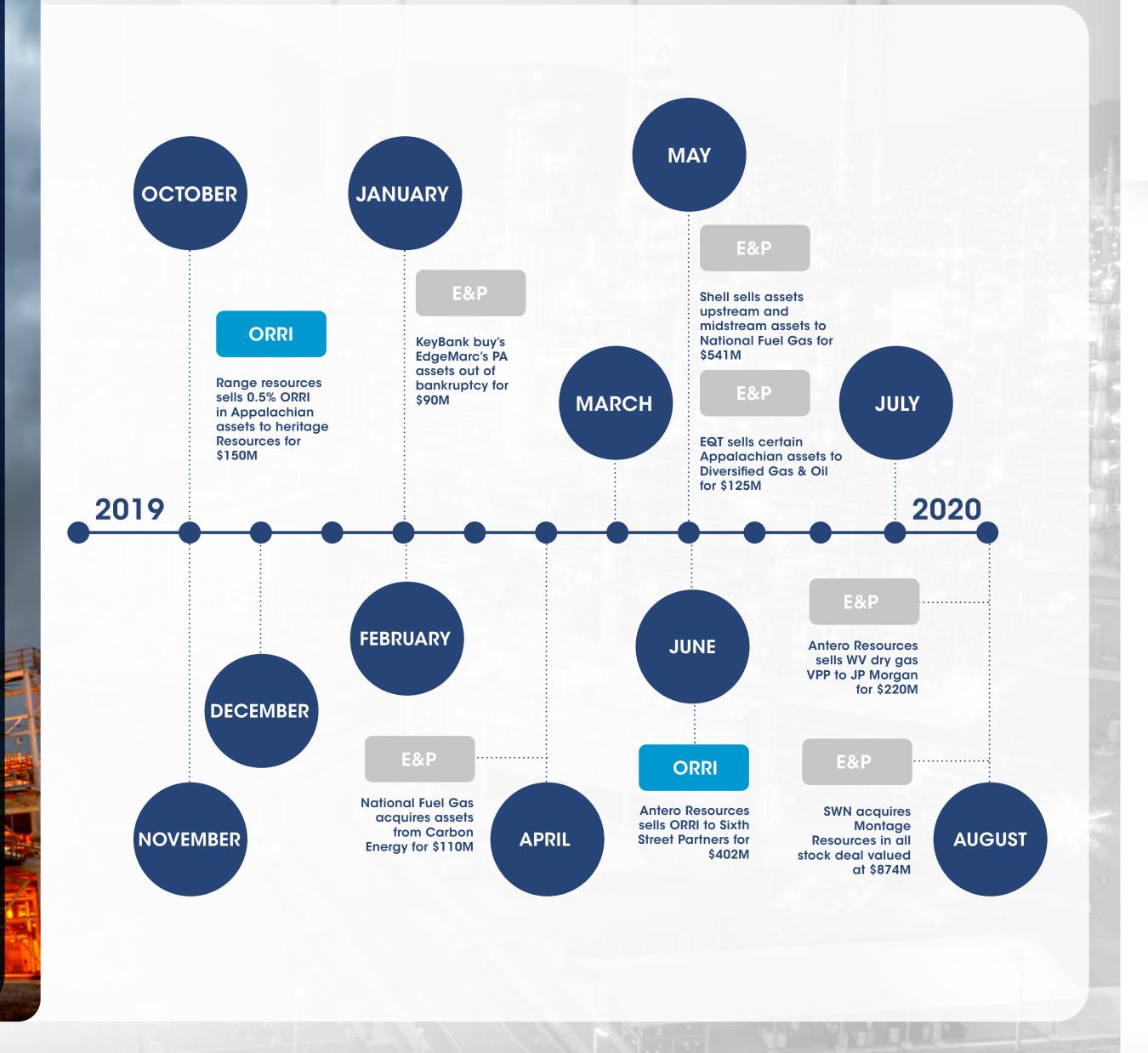
PULSE - ISSUE XIV Appalachian Edition - November 26, 2020



18



their balance sheet without altering production. In January, KeyBank made a successful bid for EdgeMarc's Pennsylvania assets out of bankruptcy. KeyBank was the secured lender under EdgeMarc's DIP credit facility, financing drilling and exploration activities in the "stacked" liquids-rich Marcellus shale in Pennsylvania and dry gas Utica shale in Ohio. Prior to the sale, EdgeMarc controlled contiguous positions of approximately 45,000 net acres across Ohio and Pennsylvania. In June, Antero followed in Range's footsteps, monetizing \$402M worth of ORRIs. In August, the biggest deal of the year was announced, with Southwestern's acquisition of Montage Resources (the result of previous merger between Blue Ridge Mountain Resources and Eclipse Resources). The deal is an all stock transaction, valued at \$874M. Now the question becomes, who's next?





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#### **INTRODUCING**



## The Home of CEOs and Investors in the Minerals & Royalties Space

#### What is the Minerals & Royalties Council?

Since 2014, minerals & royalties has been an increasingly important part of Oil & Gas Council's network and in 2020 we officially launched the Minerals & Royalties Council.

The Minerals & Royalties Council is the industry's go to platform for thought leadership and networking in the minerals & royalties space. Through our offering of webinars, podcasts, PULSE reports, dinners, receptions, and conferences, we help executives access capital, buy/sell deals, and form new partnerships.



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Probus Energy Services was founded with a vision to fundamentally change the land industry for the better. We pride ourselves on delivering certainty through innovative land intelligence. While traditional methods can be time consuming and expensive, and big data can be cumbersome and inconclusive, we are the nexus between land, data and relationships. Drawing insights from land and data analysis is what makes us different. We value uncompromising accuracy and apply a rigorous standard to every project. This view delivers unique insight on the industry and unlocks a deeper level of understanding. In turn, this allows for innovative and ultimately more effective solutions. Bottom line, we love data and we love helping our clients be successful!

We created the Pulse to be the perfect union and natural product of our love for data and staying informed about

**PULSE - ISSUE XIV** 

what's happening in the major oil and gas basins in the United States. The Pulse is a monthly report, focused on a different basin in each edition. If there is somewhere you want to know more about, just let us know.

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We love hearing from you, drop us a line and let us know what you think. Can't wait for the next edition of the Pulse? Our email subscribers get the first look, sign up on our website.



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Our cover photo is the work of the talented photographer Brad Deel. More of his work is available on his website <u>discoverswva.com</u>

Data Limitations: Data in this publication is limited to the data available at the time of publication and may not reflect the most current records. Data was retrieved from County Clerk Records, public information, and data provided by and used with permission from Enverus. All data was filtered to the counties within the identified region of the Appalachian Basin and independently analyzed by Probus Energy Services, LLC. Mineral Deeds limited to deeds and conveyances filed of record between 11/01/2019-10/31/2020. Leases limited to Oil and Gas Leases and Memorandums filed of record between 11/01/2019-10/31/2020. Permits limited to those active with the State Regulatory Agencies at the time of publication. Production and Completions limited to active wells from 11/01/2019-10/30/2020.

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21

Appalachian Edition - November 26, 2020